



Price Book 2008

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September 24th, 2010

Attn: All Customers,

The following changes are effective September 27th:

All Book Trusses

The modification factor for all book list prices will be

.40

(Book Price X Modifier) = Wholesale Cost

Please add your markup to the wholesale cost to get your selling price.

(Example: 30ft, 4:12 pitch, 10ft O.C., no ceiling load Ag trusses are \$195.70 list price.

\$195.70 X .40 = \$78.28 wholesale cost each.)

*** * * Please call for pricing for large Quantities. * * ***

This applies to all individual trusses that meet the design criteria of the price book.

This modifier does not apply to engineered lumber prices, custom designed trusses or designs based on blueprints. Any price given over the phone or by fax is your cost. All orders placed prior to September 27th will remain priced as quoted.

Delivery

Free site delivery may be subject to minimum purchase and site access in some areas.

Any charges are assessed on a per order basis. Please call for details.

Notice Via Email

If you would like to receive future change notices via email, please send:
your name, your company name and your return email address to:

admin@hwpi.biz

subject: change notice via email.

Thank you again and please know that we sincerely appreciate your continuing business!
The employees of Heartland Wood Products, Inc.